



**SALES INCENTIVE PROGRAM: LEADERSHIP SEMINAR**

**Who is eligible to qualify for the Public Gold Leadership Seminar (PGLS)?**

- All Authorized Dealers who achieve their required target sales and also meet the required conditions are eligible to qualify for the Public Gold Leadership Seminar (PGLS).

**What are these Conditions?**

- One of the conditions is the ethical business conduct of the Dealership, in accordance to the letter and spirit of the Public Gold Rules of Conduct.

Others include:

- The Authorized Dealers must have attended a Seminar within 6 months of qualification as Authorized Dealers.
- Accounts are kept in good order

Note that Authorized Dealers who have inherited the Public Gold business may not be invited.

**Is the PGLS a guaranteed part of the Public Gold Sales & Marketing plan?**

- The PGLS is not part of the Public Gold Sales & Marketing Plan and is subject to change.

**What are the qualifications for attendance of the PGLS?**

- For qualified Authorized Dealers, sales are accumulated within the fiscal year, from December to the following November.

**How are the PGLS sales calculated?**

- There are 2 ways to earn PGLS Sales, i.e. through your Personal Sales and Group Sales that you receive when breaking-off a Master Dealer group. Other currencies will be converted to Ringgit Malaysia for calculation. The formulas are: 0.25 for Singapore Sales.

**What are the targets for qualification to the PGLS?**

Category	Ticket(s)	Option	Personal Sales (RM)	Group Sales (RM)
Non-MD	Single	-	3.3million	-
	Double	-	5.5million	-
MD	Single	1	3.3million	-
		2	1.3million	3million
	Double	1	5.5million	-
		2	2.5million	5million

**\*\*Applicable only for 2<sup>nd</sup> time qualifiers and above**

**PG10 Special Deal –My First Oversea SIP**

Category	Ticket(s)	Option	Personal Sales (RM)	Group Sales (RM)
Non-MD	Single	-	3 million	-
	Double	-	5.5 million	-
MD	Single	1	3 million	-
		2	1 million	3 million
	Double	1	5 million	-
		2	2 million	5million

**\*\*Applicable only for dealers who have never before qualify any Public Gold SIP overseas trip including their spouse.**

**PG10 Special Deal - Early Bird Challenge**

Category	Ticket(s)	Option	Personal Sales (RM)	Group Sales (RM)
FY2018 New Recruitment (Join month*plus 6 months)	Single	-	2 million	-
	Double	-	4 million	-
Existing Non-MD (April to September 2018)	Single	-	2 million	-
	Double	-	4 million	-
Existing MD (April to September )	Single	1	2 million	-
		2	1 million	2 million
	Double	1	4 million	-
		2	2 million	4 million

You may also earn bonus sales to qualify for the PGLS. Please refer to the Latest Marketing Promotion.



**SALES INCENTIVE PROGRAM: LEADERSHIP SEMINAR 2018/19 Balkans**  
**TERMS & CONDITIONS**

1. Public Gold Leadership Seminar (PGLS) 2018/19 at **Balkans**. Program period: **01<sup>st</sup> April 2018 to 31<sup>st</sup> March 2019**.
2. Prizes given are not transferable or exchangeable for cash in part or in full.
3. Public Gold Marketing Sdn Bhd reserves the rights at its sole discretion to substitute with other prizes that are of equal or greater value.
4. The trip will be conducted in groups on specific dates appointed by the designated travel agent.
5. It is the responsibility of the achievers to obtain the necessary visa and other travel documents. No compensation will be given if the winners fail to obtain such documents, regardless of any circumstances.
6. All achievers must abide to the terms and conditions imposed by the organizer as well as terms and conditions attached to the prizes, if any.
7. All achievers are required to attend the prize presentation ceremony and other publicity programs as and when required at their own costs and expenses.
8. Public Gold Marketing Sdn Bhd reserves the rights to use the name, address, photograph, particulars, and documents of all achievers for the purpose of advertising and other forms of publicity from time to time without compensation and prior notification to the achievers.

**DISCLAIMER**

1. Public Gold Marketing Sdn Bhd reserves the rights to eliminate the entries that are ineligible or any reasons whatsoever as Public Gold Marketing Sdn Bhd may in its absolute discretion deems fit.
2. By participating in this leadership seminar, dealers agree to be bound by these terms and conditions and the decisions of Public Gold management. The decisions of Public Gold management are final and conclusive. Neither appeal nor objection for any reasons whatsoever will be entertained.
3. Public Gold Marketing Sdn Bhd reserves the absolute right at any without assigning any reasons to add, alter, modify, change or vary the promotion terms and conditions contained herein, wholly or in part at its absolute discretion.